

Andrew J. Turner
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EDUCATION

University of Wisconsin – Madison

Juris Doctor, University of Wisconsin Law School (2008)
Master of Public Affairs, La Follette School of Public Affairs (2008)
Bachelor of Science, Anthropology (1993)

WORK EXPERIENCE (LEGAL)

- 2019-present** **University of Wisconsin Law School**
Co-Director, Legal Research and Writing Program
- 2019** **Thammasat International LL.M. in Business Law Program, Bangkok, Thailand**
Invited Lecturer in Contract Drafting
- 2012-present** **University of Wisconsin Law School**
Lecturer (full-time from July 2014)
Teach principles of legal research and writing, develop lesson plans and course materials, advise and mentor students, and evaluate student progress. Teach transactional drafting workshop that prepares students to draft effective agreements that facilitate business transactions.
- 2011-2013** **Forward Community Investments, Madison, WI**
Vice President of Lending Services
Managed minor urban and rural lending operations for \$10 million nonprofit loan fund, including loan underwriting, general legal counsel, organizational financial analysis, compliance, and new business development statewide. Member of the senior management team.
- 2008-2011** **Godfrey & Kahn, Madison, WI**
Associate in Corporate, Healthcare, and International Trade Compliance
Counseled businesses on entity formation, contractual issues, mergers and acquisitions, international trade compliance, government contracting, and general business and legal concerns. Researched, analyzed, and wrote memoranda on numerous business and regulatory issues. Assisted in developing International Trade Compliance practice group. Notable accomplishments include:
- Assisted large Wisconsin healthcare organizations manage regulatory issues under the Patient Protection and Affordable Care Act, Medicare, Medicaid, Stark, and Anti-Kickback laws.
 - Analyzed international trade compliance practices at the Wisconsin operations of a publicly-traded, 100-country, multinational corporation and drafted concrete proposal to efficiently resolve compliance problems.
 - Helped secure governmental approval of a \$255 million biomass cogeneration facility for multinational client.

- Negotiated with Customs and Border Protection to seek reduced fines for several clients who had inadvertently violated import regulations, basing negotiations on interviews with key personnel, documentary analysis, and development of legal case.
- Helped clear CEO of a prominent Wisconsin business of allegations that he took a kickback to secure a multi-billion dollar contract. Oversaw bulk of investigation, research, personal interviews, and documentary review, directed team members during investigation, and was key participant in analytical review of findings.
- Negotiated the successful resolution of a highly contentious and confrontational disagreement between the Wisconsin Educational Approval Board and prominent university.

2006-2007 ***Foley & Lardner LLP, Madison, WI***
1L-2L Summer Associate

Provided legal analysis and recommended action to senior attorneys and external clients. Legal research and analysis, contract review, and document drafting related to a wide range of corporate, regulatory, and litigation projects.

OTHER WORK EXPERIENCE AND PUBLIC SERVICE

2013- 2014 ***Wisconsin Department of Children and Families, Madison, WI***
Grant Manager, Race to the Top Early Learning Challenge

Coordinated and lead multi-disciplinary team across three state agencies to implement \$34 million federal grant to expand and improve services for young children in daycare centers, preschools, and kindergarten classrooms and close the readiness gap between children from different socioeconomic backgrounds as they enter kindergarten.

2020-present ***Living Our Visions Inclusively, Inc.***
Board of Directors

2016-present ***Supporting Families Together Association***
Board of Directors

2009-2015 ***Centro Hispano***
Board of Directors

Participated in hiring, staff evaluation, budget development and oversight, and general leadership. Helped navigate difficult leadership transition.

2006-2015 ***Madison Youth Choirs***
Executive Committee, Board of Directors

Lead organization during hiring of managerial staff and restructuring. Helped manage leadership transitions and participated in hiring, staff evaluation, budget development and oversight, and general leadership. Served as president for one term.

2007 **Office of the Governor of Wisconsin**
Legal and Policy Intern

Analyzed current legal and public policy issues and made policy recommendations.

1999-2007 ***Independent Consultant – Internet Design, Programming, and Strategy***
Project management, business strategy, programming, and design

Designed and implemented websites and internet programs for more than 30 businesses. Managed projects, provided strategic recommendations, and performed hands-on programming using diverse technologies to solve real-world problems for small businesses.

- 2003-2004** **World Council of Credit Unions, Madison, WI**
Cooperative Development Grant Manager (contract)
 Managed, directed, and coordinated \$1.4 million USAID-CDP project overseeing programming, budget, compliance, and deliverables for staff in 6 countries in Africa, Asia, Europe, and South America. Provided management analysis for improvement of microfinance systems.
- 2003-2005** **Blackhawk Technical College, Janesville, WI**
Teaching & Curriculum Development (part-time)
 Co-creator and instructor for a new program teaching e-commerce and computer literacy to Spanish-only speakers. Also taught courses in Spanish and Ecommerce.
- 1994-2000** **San Bernardo University, Tarija, Bolivia**
Teacher and Advisory Board Member (part-time)
 Professor and Advisory Board Member for Commercial Engineering Department. Taught numerous courses over a six-year span including Methods of Investigation, Anthropology, and Web Development.
- 1993-1999** **CER-DET, Tarija, Bolivia**
Director of Community Training and Organizational Support Program
 Managed programs that served 3200 people in 35 communities. Oversaw development of new projects that resulted in funding increase of 125%. Trained, managed, and evaluated staff. Identified critical community problems, assessed options, and developed solutions to long-term and emergency needs in Guaraní communities. Investigated and analyzed complex social, economic, and political situations and developed strategic responses and policy recommendations.

PRESENTATIONS

- 2022 *"Incorporating Contract Drafting in LRW Courses for International LLMs (or JDs!)"* LWI Biennial Conference, Georgetown University (July 2022). Co-presenter with Lurene Contento (Chicago-Kent College of Law).
- 2022 *"What Happens When LRW Faculty Stop Being Polite & Start Being Real about Legal Writing Conventions They Don't Agree With?"* LWI Biennial Conference, Georgetown University (July 2022). Co-presenter with Ashby Kent Fox, Kim Peterson, Alison Stites, and Desmond Wu (Wisconsin Law).
- 2021 *"Guided by Google: How Internet Search Engines Stunt Students' Research Skills (and What to Do About It),"* Association of Legal Writing Directors 2021 Biennial Conference (virtually) (June 2021).
- 2020 *"Teaching Students to Use Persuasive Authority Persuasively: Why Students Struggle and What to Do About It,"* KIMEP University School of Law, Almaty, Kazakhstan (virtual) (December 2020).
- 2019 *"Take the Focus Off Writing: Helping International Students Succeed by Deconstructing the Legal Writing Process,"* LWI Workshop, University of Iowa (December 2019).
- 2019 *"Who Do Credit Unions Belong To?,"* for Consumer Decision Making, Filene Research Institute at University of Arizona, Phoenix (January 2019).
- 2019 *"Let's Not be Creative: Rigid IRAC and the Hidden Power of Formalist Legal Writing,"* American Association of Law Schools Annual Meeting, New Orleans (January 2019).
- 2018 *"Sure You Can! Teaching a 2L/3L Transactional Drafting Course without Experience as a Transactional Lawyer,"* LWI Workshops, Dale E. Fowler School of Law at Chapman University (November 2018) and Ava Maria School of Law (December 2018).

SELECTED WRITING

- 2021 *"Not Credit Union Kind of People: Why the Politically Disengaged Shun Credit Unions and What Credit Unions Can Do About It,"* Filene Research Institute.
- 2020 *"Rethinking Fields of Membership: Creating the Foundation for the Next Century's Credit Unions,"* Filene Research Institute.
- 2019 *"Who Do Credit Unions Belong To?,"* Filene Research Institute.
- 2016 *Helping Students Grow Professionally and Overcome Fear: The Benefits of Teaching Unqualified Brief Answers, 25 Perspectives: Teaching Legal Res. & Writing 3* (2016).
- 2015 *"What Millennials Want: The Future of Millennials in the Credit Union,"* Filene Research Institute.
- 2014 *"Is the CFPB Listening? Credit Unions Under Dodd-Frank,"* Filene Research Institute.
- 1996 *"Plantas Utiles de la Zona del Itika Guasu,"* co-authors Thomas Hart and Ruben Cuba, Centro de Estudios Regionales para el Desarrollo de Tarija, Withuis Voluntariaat VZW, Editorial Abril, Tarija, Bolivia.

FOREIGN LANGUAGE AND INTERNATIONAL EXPERIENCE

Fluent in Spanish

Extensive international work experience including Bolivia, South Africa, and Taiwan